

Matthew Phillips

Partner; Hong Kong and China Financial Services
Leader, PwC



Matthew Phillips is a partner and leads our firm-wide Financial Services practice in China and Hong Kong. Matthew has over 25 years of experience in the sector including over twenty years living and working in Hong Kong and Mainland China.

He is recognized as a leading adviser to the Financial Services sector having worked on over 200 strategic projects for both Chinese and international financial institutions in China and the Asia region. These include many of the highest profile fintech investments and groundbreaking market entry and strategy projects. His experience covers lead advisory, strategy, market entry as well as leading major due diligence and post deal integration projects. He has deep experience working with the regions preeminent private equity and strategic businesses to execute their inorganic and organic fintech strategies.

He has previously led M&A work for Chinese institutions acquiring fintech business and strategic and operational projects as they building their platforms in the region and in the west. He is passionate about Fintech and his deep experience in Hong Kong and China are invaluable in helping innovative and dynamic businesses from Asia develop and execute their strategies and helping innovative players from overseas find partners in China.

Matthew is a regular speaker on fintech and previously sat on the Hong Kong Financial Services Development Council government advisory committee looking at fintech matters.